

ESSEX INSTITUTE

Salem, Massachusetts



Annual Report

1960-61 ✓

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ESSEX INSTITUTE ANNUAL REPORT

1960-61

OFFICERS

W. HAMMOND BOWDEN

President

STEPHEN PHILLIPS

CHARLES S. TAPLEY

Vice-Presidents

ROBERT W. HILL

Treasurer

CHARLES H. P. COPELAND

Secretary

COUNCIL

Term expires 1962:

ALBERT GOODHUE, JR.

WILLIAM B. OSGOOD

CHARLES S. TAPLEY

MRS. BERTRAM K. LITTLE

Term expires 1963:

CHARLES H. P. COPELAND

KENNETH B. MURDOCK¹

JOHN PICKERING

GREGORY SMITH²

Term expires 1964:

W. HAMMOND BOWDEN

FREDERICK J. BRADLEE

AUGUSTUS P. LORING

STEPHEN PHILLIPS

Term expires 1965:

J. SANGER ATTWILL

ERNEST S. DODGE

PAUL T. HASKELL

ROLLO G. SILVER

1. Resigned April 6, 1961

2. Resigned March 2, 1961

STANDING COMMITTEES

FINANCE COMMITTEE

PAUL T. HASKELL, <i>Chairman</i>	ROBERT W. HILL, <i>Treasurer</i>
AUGUSTUS P. LORING	STEPHEN PHILLIPS
HAROLD G. MACOMBER	JOHN PICKERING
CHESTER F. VOORHEES	

LIBRARY AND PUBLICATIONS

ROLLO G. SILVER, <i>Chairman</i>	RALF P. EMERSON
W. HAMMOND BOWDEN	KENNETH B. MURDOCK ¹
CHARLES H. P. COPELAND	GREGORY SMITH ²

MUSEUM COMMITTEE

STEPHEN PHILLIPS, <i>Chairman</i>	ALBERT GOODHUE, JR.
J. SANGER ATTWILL	MRS. BERTRAM K. LITTLE
FREDERICK J. BRADLEE	WILLIAM B. OSGOOD
JOHN PICKERING	

HONORARY CURATORS

Honorary Curators of Arms:	ALBERT GOODHUE, JR. RICHARD K. SPRAGUE
Honorary Curator of Clocks:	FRANCIS B. REMON
Honorary Curator of Coins:	LEA S. LUQUER
Honorary Curator of Industrial Manuscripts:	PROF. ABBOTT P. USHER
Honorary Curator of Manuscripts:	LAWRENCE W. JENKINS ³

1. Resigned April 6, 1961
2. Resigned March 2, 1961
3. Died April 20, 1961

STAFF

DEAN A. FALES, JR.

Director

MRS. RUTH C. BOYD

Administrative Secretary

Library & Publications

MISS HARRIET S. TAPLEY

Librarian Emeritus

BENJAMIN W. LABAREE¹

DEAN A. FALES, JR.²

Managing Editor

MRS. JULIA P. BARROW

Associate Librarian

MRS. DOROTHY M. POTTER

Reference Librarian

MRS. ANDREA H. BURNS³

Library Assistant

Maintenance

RAY K. MOORE

Custodian

MRS. SARAH E. BEECHEY

Housekeeper

Museum

MISS HULDAH M. SMITH

Curator

MRS. ELIZABETH S. HUNT⁴

Administrative Assistant

MISS MARION C. THOMAS⁵

Museum Assistant

MISS JOSEPHINE WITHERS⁶

Museum Assistant

Office

MISS BESSOM S. HARRIS

Office Manager

MISS KATHRYN BURKE

Bookkeeper

1. Resigned Oct. 1, 1960

2. Appointed Oct. 1, 1960

3. Appointed Jan. 31, 1961

4. Resigned Oct. 18, 1960

5. Appointed Nov. 29, 1960

6. Summer, 1960

REPORT OF THE DIRECTOR

During one of the first heavy snowstorms last December, Mr. Moore, while pushing the snow blower along the Brown Street sidewalk, was startled suddenly to hear a loud "Bang!" Looking up, he saw the spark plug leave the engine, rise up out of sight into the storm, and in a few moments, descend again and land at his feet. He put it back in the motor, but the engine had seized and refused to start. After warming up for a few days inside, however, the snow blower started up, and, according to Mr. Moore ran better than ever for the rest of the winter. In this report of activities at the Institute from April 1, 1960 to March 31, 1961, I hope it will become apparent that the Institute's motor, too, is warming up, and that all signs point toward it soon running better than ever. Interest is increasing, as can be seen in the growth of our attendance, members, gifts, and income; and while there are problems, these problems come fortunately far more from popularity and interest than from neglect.

One of the most important accomplishments of the past year was the opening of the Crowninshield-Bentley House. Built in 1727 and moved to the Institute's grounds in 1959, the house has been preserved and restored as a memorial to the late Louise du Pont Crowninshield. An appeal for funds was sent out to our membership, and last year ninety-eight people generously responded. The First Church in Salem also made a significant contribution for the restoration and furnishing of Dr. Bentley's room. After a reception for the donors and special tours for members, the house was open to the public on August 2, 1960, the first time in over twenty-five years that a historic house had been opened by the Institute.

In addition to the generous gifts of the donors, a great number of furnishings were given to the house. Among the more important were an early eighteenth-century tall clock with a Salem history made by Edward Faulkner of London, given by Mrs. Richard D. Seamans; and a set of four English caned back side chairs made around 1700, with a Massachusetts history, the gift of the Thread and Needle Society. Mr. Frederick J. Bradlee gave a group of ten objects, including seven pieces of locally made

furniture, a rug with a local history, a sampler made by Mary Williams Crowninshield, and the Crowninshield family Bible, printed in Oxford in 1726, and owned originally by Anstis Williams Crowninshield, the wife of the builder of the house. Another extremely important book given to the house was Dr. Bentley's own copy of his hymn book, *A Collection of Psalms and Hymns, for Publick Worship*, first printed in Salem in 1788, and given by the Rev. Samuel C. Beane. Bentley had encouraged the printing of this work, and in his copy, the marker remains at the last hymn that Dr. Bentley read on the Sunday before he died. The Stanley and Polly Stone Foundation donated an elaborate pair of Massachusetts carved ladderback Chippendale side chairs to the house. Finally, Mr. and Mrs. Willard C. Cousins generously made available their matchless collection of kitchen utensils and furnishings. The quality and condition of each object is superb, and among the pieces given are an iron fireback dated 1697 with a scene depicting the Fable of the Fox and the Crane, three eighteenth-century brass box locks, a wafer iron dated 1720 with the maker's mark on it, and a very rare large early apple-wood mortar.

Without all these generous gifts, the furnishing of the house would have been difficult indeed. During the winter, window hangings and many other objects have gone into the house, so that when it opens this summer, the Crowninshield-Bentley House, through carefully selected and documented objects, should present a realistic picture of everyday life in Salem during the eighteenth century. I have already referred to one spark plug. Another, of a vastly different sort, is Mr. Frederick J. Bradlee, chairman of the Crowninshield-Bentley House Committee. Without his vast enthusiasm, interest, and work the entire restoration would have been impossible. Both he and Nina Fletcher Little have been most helpful working with the staff in the furnishing of the house, and Abbott Lowell Cummings has proven invaluable, too, with his animated and appreciated advice. Around 1790, when Moreau de Saint-Méry was in America, he wrote, "The true character of the Americans is mirrored in their homes." Through the generosity and hard work of those associated with the House, we trust the Crowninshield-Bentley House provides as accurate and documented a mirror as is possible.

Reviewing work done on other Institute buildings during the year, the coal furnace at the Pingree House is at last gone! It was converted to gas, and the change has been most noticeable in the dustlessness of the house, not to forget the Moores' comfort. Very generous contributions to the endowment of the house were also made, and all of us hope that endowments for the other historic houses owned by the Institute will soon become realities.

Hurricane Donna's visit necessitated repairs to the roof of Plummer Hall. A generous contribution from Stephen Phillips permitted us to start planning for the rehabilitation of the Ward House, so desperately needed. Since this work, as well as the appeal for necessary additional funds, falls in the current year, it will be reported on in detail at the next annual meeting.

Another important happening was the Institute's purchase of the property at 3 Brown Street. This house is the middle one of the three properties that abut the rear of the Pingree Garden, and our acquisition of it is an important step forward, as much for protection as for historic interest.

In my report last year, I dwelled at length on the staff at the Institute. What was said about each member's ability and loyalty then goes doubly today. Last summer Miss Harriet Moore was with us as hostess at the Crowninshield-Bentley House, Mrs. Montgomery Merrill and Mrs. Donald H. Allen in the Pingree House, and Miss Josephine Withers was Museum Assistant during the summer and fall, until accepting a position at the Detroit Institute of Art. Elizabeth S. Hunt resigned as Curatorial Assistant in the fall and was replaced by Marion C. Thomas in November. Mrs. Andrea Burns started in as Library Assistant in February, filling a gap in the Library that had been vacant for over a year.

In June the City of Salem notified the Institute that it would provide a guard for us. Edward J. Leonard was the person chosen, and he has been such an asset to us that we cannot imagine his not being here all along. To the City go our thanks for such generous co-operation.

During the past year, over 21,000 persons visited the Institute and over 3,000 visited our houses. The attendance in the Museum was 17,018, an increase of 1100 over last year, and an increase of 66% over four years ago. Would that our staff might similarly grow! Twenty-three school and young people's groups

visited the Museum, as did thirteen adult groups numbering over seven hundred persons. Huldah Smith and Company processed the amazing number of 840 incoming objects during the year.

Some of the gifts received will show the wide range of objects accessioned. Mrs. William T. Aldrich gave a number of important examples of English lusterware, and Mrs. M. Abbott Pendergast donated a large mid nineteenth-century Chelsea porcelain teaset with a Gloucester history. From Mrs. Alf K. Berle came an oil portrait of Abigail Moseley Moriarty of Salem, painted by Joseph Greenleaf Cole, and from the International Exploration Society of Salem came a charming painted Victorian window shade made in the mid-1870's and showing an allegorical figure of Liberty surrounded by small scenes representing logging, agriculture and transportation. Mrs. A. Loring Siegener gave us a group of paintings and objects done by and owned by the Salem artist, Caroline A. Millet, including a three-piece silver teaset made by Jones, Ball, & Co. of Boston and presented to her in 1852 by Tucker and William Daland. From Mr. William C. Waters came a Chinese silk wrapper which belonged to his grandfather, William Dean Waters; and from Mrs. Paul T. Haskell, Mrs. John Pickering, and Mrs. James J. Storrow came a table cover made by their grandmother, Mrs. Josiah Adams Broadhead, around 1870. By bequest we received a handsome painted Sheraton settee and two side chairs in the Peirce-Nichols House from Mrs. Waldron Phoenix Belknap; and the Museum of Fine Arts in Boston gave the Institute a large lighted exhibition case. Other acquisitions included an intricately carved mid nineteenth-century wooden compote bearing the label of Joseph H. Clark of Andover, and an important needlework mourning picture from the Ingalls family of North Andover dated 1816 and bearing the label of the maker of the frame, Joseph Stowers, Essex Street, Salem. I hope that more similarly documented examples of local furniture can be added as they come to light.

Due to the work being done on our houses, there has been but one big exhibition during the year in the Music Room, and it features recent accessions and objects from our permanent collections that are just too good to store away. Seven smaller special exhibits in the Museum have dealt with such topical matters of the past as elections, valentines, and Easter finery; and Mr.

Luquer, our Honorary Curator of Coins, has installed an exhibition of Civil War merchants' tokens. Loans of important objects were made to the Munson-Williams-Proctor Institute in Utica, New York, to the Society for the Preservation of New England Antiquities in Boston, and to the Victoria and Albert Museum in London.

During the year Huldah Smith gave four major lectures, in such distant places as Richmond and Philadelphia, and while I gave seven, Sturbridge and Boston represented my most distant points. Articles on the Institute have appeared in Boston and Montreal newspapers, Mr. Luquer's article on our coin collection appeared in *Numismatic Times and Trends*, a photograph at the Peirce-Nichols House came out in *Holiday* magazine, and several objects from our collection have appeared in various issues of *Antiques*.

Volunteers have long assisted the Institute in many invaluable ways. I think we are particularly fortunate in having so many fine and knowledgeable persons who give us their time and their talents. In the Museum, Miss Eleanor Broadhead has collated and repaired a large nineteenth-century textile swatch book, Mrs. John Hassell has taken inventory of the painted tin collection, and Mrs. Montgomery Merrill has catalogued the doll collection in the main building. Mr. Sargent Bradlee has continued his work of inventorying the print collection. Messrs. Robert Means and Alexander Pitcairn have appeared regularly, costumed properly, and have been of invaluable help in cleaning furniture and tools for the Crowninshield-Bentley House and the Museum. Mrs. Philip W. Bourne, Mrs. Marion Brewington, Mrs. Dean A. Fales, Jr., Mrs. Albert Goodhue, Jr., Mrs. Cromwell Halvorson, Mrs. Paul T. Haskell, Mrs. Carlyle Holt, Mrs. William Houghton, Mrs. Erick Kauders, Mrs. Howard Wheeler, and Mrs. John Woolredge have all volunteered their services in guiding regularly at the Pingree House last summer. Plans were made last year to provide a program in the spring for our volunteer guides through a special five-weeks course on American decorative arts. In the Library, Mrs. Elizabeth Flanders has continued sorting and arranging family manuscripts and shipping papers, and Mr. William Bushby has faithfully performed all sorts of genealogical research, gallantly carrying on as the lone male in the Library!

Attendance in the Library increased by nearly 500 to 3,807 persons last year, and the vast number of reference questions answered by Mrs. Barrow and Mrs. Potter grew accordingly. During the year two books were published for which research was done at the Institute—Daniel J. Foley's *The Christmas Tree* and Edward Wagenknecht's *Nathaniel Hawthorne: Man and Writer*.

Projects in the Library have been varied. Mrs. Barrow has kept up with the cataloguing of all incoming material and, with Mrs. Burns, has continued the cataloguing of family manuscripts and account books from F into the H's, as well as completing the cataloguing of all manuscript diaries. Mrs. Potter has valiantly sorted the large mountain of Essex County miscellany moved upstairs from the basement stack. Shipping papers have continued to be sorted, and the printed marine collection has been reshelfed. The project of reshelfing Essex County and Boston newspapers has been completed, and this important accomplishment has involved the building of countless shelves, wrapping, and labeling. Through consolidation, the basement of the stack area is now virtually free of books, giving the Museum some of the storage area it needs. As time goes on, I hope we can install proper storage cabinets for objects and racks for paintings here.

Two important long-range programs were started in the Library during the year. One was the microfilming of the *Salem Evening News*, and the other was the lamination of certain rare broadsides from our important collection. These will be continuing programs of vital preservation.

Gifts to the Library have totaled 245 items, and, in addition, Miss Harriet S. Tapley gave a large group of 200 books and pamphlets on history and genealogy. Some duplicates were exchanged for a very fine copy of Thomas Sheraton's *Cabinet Dictionary*, published in London in 1803, and this important book, a copy of which was used in Salem shortly after it was published, has been added to our collection of design books and dictionaries as Miss Tapley's gift. In addition to the two books mentioned previously in connection with the Crowninshield-Bentley House, Mr. Wilbur D. Raymond gave a French book showing battle lines and formations, bearing Dr. Bentley's bookplate.

Mr. William B. Osgood generously donated a microfilm reader to the Library. We can now read certain records that have already

accumulated on microfilm; and this reader will permit us to conserve some of our original manuscripts and newspapers through filming, to gain valuable storage space eventually, and, most important of all, to add to our own Library copies of important local manuscript material owned elsewhere. Miss Katherine Hitchcock and Mr. and Mrs. Chandler T. Green permitted us to microfilm many Osgood family records in their possession. An important addition were microfilms of the four manuscript volumes of records of the Society of Friends at Salem and Lynn between 1645 and 1819. The original records are at Moses Brown School in Providence, and we are grateful to that institution for permitting us to have copies of these valuable records.

Other purchases have included some early Essex County imprints, a charming colored manuscript map of the West Beach area of Beverly Farms done around 1860, and a very important group of manuscript letters and bills concerning the construction and operation of the steam boat *Massachusetts* from 1816-1819. Financed by the Massachusetts Steam Navigation Company, an organization made up largely of Salemites, the *Massachusetts* was the first steam boat in this area.

In the field of publications, the *Historical Collections* contained articles of local ventures in coal and commerce, fishing and pharmacy, and politics and poetry. After serving as Managing Editor for the past five years, Benjamin W. Labaree retired from this post in November but has consented to serve as a member of the Board of Editors. The Quarterly contained many articles of great importance, and special issues on Hawthorne, McIntire, and the Centennial of the *Historical Collections* were done while he was Managing Editor. No one misses him more than does his successor, but my life as editor has been greatly aided by Mrs. Ruth Boyd, who, besides having all the attributes of a perfect secretary, has become a proofreader-indexer supreme.

During the year three new colored postcards of the Crowninshield-Bentley House, Peirce-Nichols House, and Pingree House were added to our views for sale, and once more Mr. Moore has unleashed his talents as a pewterer, producing spoons and buttons which prove popular. Publication sales have increased a great deal, and the number of cartons Miss Harris has packed defies description.

The Ladies' Committee, with Mrs. Albert Goodhue, Jr., as chairman, has continued its work of grace and production at every Institute function during the year with the able assistance of Mrs. Beechey. In April the Committee sponsored a lecture by Mrs. J. Clifford Ross on "The Great Houses of England and Their Influence on American Architecture." In the fall lecture series Benjamin W. Labaree spoke on "Town Meeting in Colonial Massachusetts," Nina Fletcher Little on "Early New England Faces and Places Through the Eyes of the Traveling Artist," Bruce Sinclair on "New Roles for the Local Historical Societies," and Huldah M. Smith on "Pottery and Porcelain Used in Early America."

To all the members of the Council and especially to our Committee Chairmen Messrs. Bradlee, Haskell, Phillips, and Silver, go my deep gratitude for all they have done for me and the staff. My thanks go to our Treasurer, Judge Hill, and to Miss Kathryn Burke, who keeps all of us on the right track through her mysterious and marvellous bookkeeping. I would also like to thank Nina Fletcher Little, Charles H. P. Copeland, and Albert Goodhue, Jr. for putting up with my barrage of questions and their abilities to answer them so well. And finally, to our President go my unending thanks for his tolerance, patience, fortitude, and wisdom in dealing with Institute problems large and small of all sorts.

All of the people mentioned in this report constantly recognize the potential of the Institute and have all played a part in our progress in 1960-1961. Much more remains to be done. Lighting throughout the building should be improved. The furniture in the Victorian Room needs to be reupholstered and the curtains re-lined. Repairs are needed at the Peirce-Nichols House, and the trim on Safford House needs repainting. These are but a few of the unfinished projects at the Institute. However, interest brings results, and we hope that through our work this interest will grow even more. Returning to our snow blower for a final view, we learned that when given proper care, it could cut through a drift three times its height. So can we.

Respectfully submitted,

DEAN A. FALES, JR.

Director.

REPORT OF THE TREASURER

I take pleasure in submitting to you my fifth annual report as your Treasurer for the fiscal year which ended on March 31, 1961, and in demonstrating to you again that the Institute, an organization honored and respected throughout the world, is still solvent and in fact is really prosperous judged by the standards of similar societies.

By the exercise of careful planning and economy by the officers, committees and employees, and with the increased income resulting from changes of investment made a year ago, the tendency toward a continually increasing deficit has apparently been checked, and I am glad to report that the current operating deficit has been reduced to \$1,828.76, and that further changes in the investment portfolio made too late to be reflected in last year's operating statement, may enable us to balance the budget during this coming year.

The splendid generosity of the Pingree family in substantially endowing the Pingree House apparently set the pace and inspired other members and friends to liberal response to subsequent appeals. It is quite evident that a specific need of a constructive and tangible nature may well be expected to produce again an enthusiastic and generous response.

I am referring now to the appeal for the restoration and furnishing of the Crowninshield-Bentley House on the beautiful lawn on Washington Square where the Tassinari property formerly stood, which appeal has produced a sum sufficient to pay the costs of the undertaking and to repay to the Institute \$2,000.00 on account of the \$10,000 advance we made to it at the beginning. Altogether the grand total of \$57,495.78 has been received and contributions are still arriving.

During the last few weeks, and since the close of the fiscal year, an appeal by the President for funds to save and restore the precious Ward House, long located on our premises, has already produced \$2,595.50, and we confidently expect that enough will be paid to enable us to complete the task and to preserve the house for many future years of useful life.

The Institute is fortunate in its host of members and friends whose generosity in the past has enabled it to grow and expand and to render constructive and important service to all who call upon it, and whose generosity in the present gives every reason to believe that they will respond in the future to appeals for worthwhile tangible improvements and additions.

During the year just closed on March 31st, gifts of cash and securities of a total value of \$15,014.34, including securities valued at \$924.00 from Mrs. Alma de Gersdorff Morgan, were received for the Crowninshield-Bentley House Fund; and there were also received \$300.00 for three life memberships; \$25,000 (unrestricted) from the trust under the will of Mrs. Mary S. Rouse; \$5,000 from Miss Miriam Shaw as a memorial fund in memory of her aunt, Miss Clara Endicott Sears; \$7,106.07 from Stephen Phillips for the restoration of our properties; securities valued at \$5,300 from Mrs. Franc D. Ingraham and \$2,500 from Mrs. Mary K. Wheatland, both to be added to the Pingree House Fund; and securities valued at \$639.25 from Mrs. James Duncan Phillips for the general purposes of the Institute.

A \$1,000 bond of Consolidated Edison Company was called for redemption and was converted into 20 shares of stock by the additional payment of \$220.00. There were received as stock dividends the following: 8 shares American Electric Power Company; 20 shares Naumkeag Trust Company; 7 shares Madison Fund; 6 shares Standard Oil Company of New Jersey; 5 and 104/125ths shares Commonwealth Edison Company (21/125ths share purchased to make a full share); and by stock splits the following: 200 shares of General Foods Corporation; 100 shares Pullman, Inc.; 279 shares Delaware Power and Light Company; and 600 shares General Telephone and Electronics Corporation.

During the year an opportunity came for the purchase of the house numbered 3 Brown Street and we acquired it as another step in what we hope may be the eventual ownership of all the land between the Salem Armory and Washington Square West. We paid \$10,900 for this parcel from our General Funds.

The available income from all sources received this last year totalled \$82,706.70 which included \$2,768.56 received from various donors for specific purposes and at once paid out as directed. Of the remaining income, \$62,026.73 was from invest-

ments, an increase of \$3,889.60 over last year; \$6,894.00 from annual dues, an increase of \$94.00 over last year; \$4,280.16 from various sales, up \$9.94 from last year; \$1,347.75 from admissions, including \$122.75 received from the Crowninshield-Bentley House, up \$213.25 from last year; \$2,105.90 from various donations and gifts, up \$1,070.83 from last year; less \$25.86 net loss from the lecture series.

Of this total income, \$2,411.07 was credited to Restricted Income Accounts and \$13,460.55 was restricted income from investments, of which latter sum, however, \$3,278.01 was available for the general purposes of the Institute and was so used, thereby giving us \$63,943.77 available for general operations, an increase of \$2,760.10 over last year. The expenses of the year's operation were reduced this year from \$66,486.13 to \$65,772.53, which was only \$1,828.76 in excess of our income for the year.

We had carried over an operating deficit from 1959-1960 which amounted on March 31, 1960 to \$9,266.99. Adding to this deficit this year's operating deficit makes a total accumulated deficit of \$11,095.75, which spotlights the financial problem still confronting the Institute.

Our bonds this last year earned 4.019% on their book value and 4.1799% on their lower market, and our stocks earned 9.244% on their book value and 3.236% on their market.

The picture is not entirely dark. Although most of our bonds were worth less on March 31, 1961 than we paid for them, the market value being \$525,492.52 as against a book value of \$546,509.34, the stocks held in our portfolio had a market value at the close of the fiscal year amounting to \$1,186,278.05, as compared with their cost of only \$415,258.03. With our savings and commercial bank deposits, the book value of all our invested funds totalled \$1,000,647.17, and the market value \$1,750,650.37, an excess of \$750,003.20 which does not appear in our balance sheet as all our assets are carried at their book value.

If we include at book value our real estate, which, if appraised at its market value, might reach Amos and Andy figures, we should add to our assets as of March 31st last past, the sum of at least \$390,983.73. Incidentally, we have merchandise, books and supplies for sale standing us over \$50,000 on our books but

not carried in our balance sheet. Adding these two items to the market value of our securities, gives us the imposing total of \$2,191,534.10 for the management of which your officers are responsible.

As the Chairman of the Finance Committee said recently at a meeting of the Council, there is nothing wrong with the Institute that two million dollars will not entirely correct. Some day we hope it may come.

I acknowledge with appreciation the cooperation I have received from the President, Director, Finance Committee, and especially from Bessom S. Harris and Kathryn Burke of the Financial Department of the Institute. It has been a pleasure to work with them.

Our books, records, insurance policies and securities have been examined and carefully audited by Harris S. Knight, C.P.A. of Salem, and his report has been duly submitted to the President and the Finance Committee.

Respectfully submitted,

ROBERT W. HILL,

Treasurer.

CONDENSED BALANCE SHEET

March 31, 1961

Cash	\$15,852.67	
Savings Bank Deposits	45,435.64	
Bonds—Book Value	546,509.34	
Stocks—Book Value	415,258.03	
Real Estate	390,983.72	
Overexpended Income Accounts	11,747.89	
Total		\$1,425,787.29

FUNDS

Funds—Principal and Income Restricted	11,726.60	
Funds—Principal Invested Income Restricted	273,822.31	
Funds—"Margaret Duncan Phillips Fund"	20,586.29	
Funds—Principal Invested Income Unrestricted	327,703.96	
Funds—Principal and Income Unrestricted	571,898.03	
Surplus Principal	185,890.02	
Income Accounts	34,160.08	
Total		\$1,425,787.29

CONDENSED INCOME ACCOUNT

Investments	62,026.73	
Dues	6,894.00	
Other Income	7,616.65	
TOTAL INCOME		\$76,537.38
Deduct:		
Miscellaneous Income Credited to		
Restricted Income Accounts	2,411.07	
Restricted Income from Investments	13,460.55	
		15,871.62
		60,665.76
Add:		
Restricted Income available for		
General Operations		3,278.01
NET INCOME AVAILABLE FOR GENERAL PURPOSES		\$63,943.77
EXPENDITURES:		
Corporation	7,739.80	
Salaries	43,654.67	
Buildings and Grounds Expense	5,570.17	
Publication	4,011.12	
Houses	2,841.84	
Miscellaneous	1,954.93	
		65,772.53
INCOME OVEREXPENDED		(\$1,828.76)

FUNDS—PRINCIPAL AND INCOME RESTRICTED

March 31, 1961

China Library Room Fund—"To be applied to Providing suitable room for China Library"—Est. 1902	\$903.22
John James Currier Fund—Accumulation from sale of histories, to be disposed of by Directors—Est. 1914	544.86
Building Fund—Est. 1929	3,172.45
Stephen Phillips Fund	7,106.07
	<hr/>
	\$11,726.60

THE MARGARET DUNCAN PHILLIPS FUND—

Income for Publication Dept. after 10% of income is added to Principal

Balance April 1, 1960	\$20,429.17
Income 1960-1961—\$1,571.24—\$1,414.12 to Publication Dept.—10% or \$157.12 to Principal	157.12
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Total	\$20,586.29
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FUNDS—PRINCIPAL INVESTED—INCOME RESTRICTED

March 31, 1961

NANCY D. COLE—"Ichabod Tucker Fund"	
"Historical Department and purchase of books and binding"	5,000.00
NANCY D. COLE—"Thomas Cole Fund"	
"Purchase of books and apparatus for the Microscopical Department and for the Library"	5,000.00
ESSEX HISTORICAL SOCIETY	
"Historical Purposes"	700.00
ESSEX COUNTY NATURAL HISTORY SOCIETY	
"Natural History or Horticulture"	700.00
AUGUSTUS STORY	
"Purchase, Preservation and Publication of historical material, proceedings and memoirs"	10,000.00
JAMES A. EMMERTON	
"Support of Historical Collections"	10,000.00
MARTHA G. WHEATLAND	
"Purchase of books for Library"	10,800.00
SALEM LYCEUM	
"Support of Free Lectures"	3,000.00
WM. MACK, M. D.	
"Purchase of rare and expensive works of merit in medicine and surgery"	5,000.00
HARRIET P. FOWLER	
"Salary of an assistant librarian who shall have charge of donations made by Miss Fowler"	3,000.00
FREDERICK LAMSON	
"Purchase of objects for museum, illustrating early New England life and customs"	1,000.00
ELIZABETH C. WARD	
"Purchase of books and pictures relating to China and the Chinese"	9,000.00

CROWNINSHIELD-BENTLEY HOUSE FUND

Established April 1959

Total Donations prior year

\$42,481.44

Donors current year:

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 Mrs. Edwin S. Webster
 Mrs. Henry O. Wendt
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 Hon. Raymond S. Wilkins
 Miss Marion Williams
 Mrs. John Wooldredge
 Mrs. Charles M. Young

Total current year ----- 15,014.34

TOTAL FUND ----- \$57,495.78

LYDIA A. VERY—"Jones and Washington Very Memorial Fund"	
"Acquisition, care and preservation of books and manuscripts of Essex County authors, also care and maintenance of cemetery lot."	17,342.80
CAROLINE R. DERBY	
"Care of Derby Tomb, balance to be used for general purposes"	500.00
ALDEN PERLEY WHITE	
"Purchase of books"	1,136.11
WM. GRAY BROOKS	
"Purchase of books for Library"	500.00
HENRY W. BELKNAP	
"Purchase of objects for Museum"	1,000.00
ELIZABETH R. VAUGHAN	
"Care of Doll House"	3,000.00
PEIRCE-NICHOLS HOUSE MEMORIAL, 80 Federal St., Salem	34,173.31
PINGREE HOUSE	
Gift of Anna P. Phillips, Richard Wheatland, Stephen Wheatland, David P. Wheatland, Lucia P. Fulton, Anna Ordway, Martha Ingraham, and Stephen Phillips	30,000.00
PINGREE HOUSE ENDOWMENT FUND	
Gift of Anna W. Ordway, Stephen Phillips, David P. Wheatland, Lucia P. Fulton, Stephen Wheatland, Mary K. Wheatland, and Martha Ingraham	62,474.31
STEPHEN W. PHILLIPS BEQUEST	
"Purchase of books and manuscripts and preservation of same"	3,000.00
	<hr/>
	\$273,822.31

FUNDS—PRINCIPAL AND INCOME UNRESTRICTED

Benefactors:

March 31, 1961

George L. Ames	\$122,224.65
Francis B. C. Bradlee	1,000.00
Mary Endicott Carnegie	10,000.00
Sarah A. Cheever	500.00
William J. Cheever	20,000.00
Mary S. Cleveland	3,828.14
Walter Scott Dickson	35,393.11
Abby W. Ditmore	1,500.00
Luis F. Emilio	12,201.95
William C. Endicott	50,000.00
Frank P. Fabens	2,000.00
Esther Files	1,000.00
Mary Eliza Gould	11,512.24
George Wilbur Hooper	5,000.00
William B. Howes	25,000.00
J. Frederick Hussey	2,000.00
Susan S. Kimball	1,000.00
Annie F. King	500.00
Helen D. Lander	1,000.00
Lucy A. Lander	2,500.00
Elizabeth L. Lathrop	15,457.50

Augustus Peabody Loring, Jr.	1,000.00
Esther C. Mack	4,000.00
Fanny P. Mason	10,000.00
Harriet G. McMullan	3,000.00
Edward S. Morse	5,000.00
Seth W. Morse	9,929.24
Isabel S. Newcomb	1,000.00
Elizabeth S. Osgood	1,000.00
Robert Osgood	15,000.00
William B. Osgood	100.00
Charles L. Peirson	1,100.00
Stephen Willard Phillips	5,000.00
Dudley L. Pickman	2,500.00
David Pingree	35,000.00
Abel H. Proctor	5,000.00
Neal Rantoul	10,300.00
Mary S. Rouse	25,000.00
Mary T. Saunders	1,000.00
George Plummer Smith	4,770.00
Annie G. Spinney	1,000.00
Lucy W. Stickney	30,158.25
J. Henry Stickney	1,000.00
Annie S. Symonds	778.70
Elizabeth C. Ward	6,973.22
Abbie C. West	4,075.00
Elizabeth Wheatland	7,626.66
Abigail O. and Mary E. Williams	500.00

Funds:

Essex Institute Preservation and Expansion	22,521.80
Safford House	33,947.57
Total	\$571,898.03

FUNDS—PRINCIPAL INVESTED—INCOME UNRESTRICTED

March 31, 1961

*General Endowment Funds**Benefactors:*

William Agge	100.00
William Gardner Barker	400.00
Charles Hastings Brown	200.00
Charles Davis	5,000.00
George B. Farrington	25,129.86
Jennie K. Hyde	5,000.00
Clement Stevens Houghton	500.00
Harriet Rose Lee	2,000.00
Dr. Edward D. Lovejoy	10,000.00
John Peabody Monks, M. D.	1,000.00
Harold Peabody	500.00
Robert Peele and Elizabeth R. Peele	2,120.00
Margaret D. Phillips	1,000.00
Stephen Phillips	2,000.00
David Pingree	5,000.00
Arthur W. West	5,000.00

Memorial Endowments

<i>Benefactors:</i>	<i>In Memory of:</i>	
Mrs. William Page Andrews	WILLIAM PAGE ANDREWS	1,000.00
Miss Caroline O. Emmerton, Mrs. David Mason Little, Mrs. George Hodges Shattuck, Mr. David Kimball, Mrs. Katherine Kimball Baker, Mrs. Talbot Aldrich, Mrs. Rosamond de Laittre	JOHN BERTRAM	4,150.00
Mrs. Franklin Green Balch, Mrs. Charles Pickering Bowditch, Miss Cornelia Bowditch, Ingersoll Bowditch, Mrs. Ernest Amory Codman	NATHANIEL BOWDITCH 1773-1838	1,000.00
Miss Jenny Brooks	HENRY MASON BROOKS	54,789.62
Mrs. Francis Ward Chandler	HENRY TUCKER DALAND	100.00
Frances D. Higgins	MERIAN FISKE DONOGHUE	1,000.00
James V. Eagleston	CAPT. JOHN H. EAGLESTON	1,600.00
Mary C. Ellis	MARY CROWNINSHIELD (WHITTRIDGE) ELLIS	25.00
Miss Sarah Tucker Franks	REV. JAMES POTTER FRANKS	25.00
From his descendants	NATHANIEL FROTHINGHAM	1,000.00
Mrs. Robert Wales Emmons	THOMAS GARDNER	750.00
Francis Gray, Miss Hope Gray, Mrs. John Chipman Gray, Ralph Weld Gray, Mrs. Reginald Gray, Mrs. Russell Gray, Stephen M. W. Gray	WILLIAM GRAY	700.00
Mrs. Ella Harrington Harris	RICHARD AND ELLEN URSULA HARRINGTON	50.00
Eleanor Hassam	HASSAM FUND	82,239.48
Mrs. James Jackson Higginson, Mrs. Charles Jackson	DR. JAMES JACKSON HIGGINSON	200.00
Mrs. Richard Spofford Russell	THOMAS FRANKLIN HUNT (1814-1898)	5,000.00
Mrs. Alpheus Hyatt	ALPHEUS HYATT	1,000.00
Miss Alice B. Willson	FRANCIS HENRY LEE	5,000.00
Joan U. Newhall	JOAN AND MILO NEWHALL	500.00

<i>Benefactors:</i>	<i>In Memory of:</i>	
Charles Stuart Osgood	CHARLES STUART OSGOOD	3,000.00
George Swinnerton Parker	BRADSTREET PARKER (1897-1918)	
	RICHARD PERKINS PARKER (1900-1921)	5,000.00
Mrs. Morton Prince, formerly Fanny Lithgow Payson	CLARA ENDICOTT PEABODY (wife of Arthur Lithgow Payson) 1828-1856	5,000.00
William Crowninshield Endicott	ELLEN PEABODY (wife of William Crowninshield Endicott) 1833-1927	5,000.00
George Peabody Gardner, Mrs. Augustus Peabody Loring, formerly Ellen Gardner; Mrs. George Howard Monks, formerly Olga Eliza Gardner; John Lowell Gardner	ELIZA ENDICOTT PEABODY (wife of George Augustus Gardner) 1834-1876	5,000.00
Miss Fanny Peabody Mason	FANNY PEABODY (wife of William Powell Mason) 1840-1895	5,000.00
Joseph A. Peabody	JOSEPH AUGUSTUS PEABODY	500.00
Francis Welles Hunnewell	WILLARD SILSBEE PEELE	1,000.00
James Duncan Phillips	STEPHEN H. PHILLIPS	5,000.00
Hon. Robert Walcott	HON. BENJAMIN PICKMAN (1763-1843)	
	AUSTIN DERBY PICKMAN (1769-1836)	100.00
Arthur Proctor Pousland	DAVID N. POUSLAND	25.00
From his children	ROBERT SAMUEL RANTOUL	6,000.00
Mrs. Robert Rantoul	ROBERT RANTOUL	100.00
Miss Miriam Shaw	MISS CLARA ENDICOTT SEARS	5,000.00
Mrs. William Sutton	WILLIAM SUTTON (1800-1882)	5,000.00
Jacob Bancroft	MARY ANN SEAVER	500.00

REPORT OF THE TREASURER

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<i>Benefactors:</i>	<i>In Memory of:</i>	
Miss Jane Francis Tuckerman	DR. J. FRANCIS TUCKERMAN	25.00
Miss Jane Francis Tuckerman	LUCY SALTONSTALL TUCKERMAN	25.00
Joan U. Newhall	JAMES H. TURNER	500.00
Mrs. Ira Vaughan	IRA VAUGHAN (1864-1927)	10,000.00
Miss Mary Devereux Waters	WILLIAM CROWNINSHIELD WATERS (1830-1911)	25.00
Mrs. Arthur W. West	ARTHUR W. WEST	2,000.00
Mrs. Stephen Willard Phillips	HON. STEPHEN GOODHUE WHEATLAND (1824-1892)	20,000.00
Mary C. White	DANIEL APPLETON WHITE	1,000.00
Arthur Foote, Mrs. John Bois Tileston, Mrs. Eliza Orne White, Miss Mary Wilder Tileston, Jr.	DANIEL APPLETON WHITE	300.00
From his children and grandchildren	EDMUND B. WILLSON	500.00
Thought and Work Club	KATE TANNATT WOODS	25.00
Life Membership Fund		15,500.00
Manuscript Preservation		1,000.00
Original Account		500.00
Total		<hr/> \$327,703.96

DONORS TO THE MUSEUM AND HISTORIC HOUSES

Aldrich, William T.	Little, Philip, Jr.
Aldrich, Mrs. William T.	Luquer, Lea S.
Beach, Dorothea	Merrill, Mrs. Montgomery
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Bradlee, Frederick J.	Pickering, Col. Timothy, Chapter, D. A. R., Salem
Brown, Frances	Poor, Roger A.
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Carrick, Alice Van Leer	Richmond, Mrs. Carlton R.
Copeland, Charles H. P.	Rushford, Edward B.
Courtney, F. I.	Seamans, Mrs. Richard D.
Cousins, Mr. and Mrs. Willard C.	Siegener, Mrs. A. Loring
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Foster, Mrs. Maxwell E.	Thread & Needle Society
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Griffin, Orlando	Walfield, Mrs. Marguerite
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Hammond, Mrs. Samuel	Wayside Inn, The
Haskell, Mrs. Paul T.	Wetherell, Marion
Holden, Ellen	White, Clifton Winsor
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Bushby, William	Goldsmith, Harold I.
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 Hatch, John Beresford
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 Parker, Franklin
 Parsons, Charles S.
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 Pettingell, Laura
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 and Conventions
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 Porter, Olin V.
 Potter, Zulette
 Rantoul, Harriet C.
 Raymond, Wilbur D.
 Rhode Island Historical Society
 Ruane, William J.
 Salem, Mass. Chamber
 of Commerce
 Salem, Mass. City Hall
 Samuel Kirk and Son
 Sanders, Mrs. Thomas, Jr.
 Sibley, Russell A.
 Simmons, Frederick J.
 Smith, Huldah M.
 Smith, Vance M.
 Standish, Mrs. Miles
 Staniford, Edward F.
 Tapley, Charles S.
 Tapley, Harriet Silvester
 Terry DeLapp Gallery
 Thayer, John E.
 Toomey, Augustine J.
 Tudbury, Mary B., Estate of
 Vermont Historical Society
 Virginia Museum of Fine Arts
 Vogeler, August
 Wagenknecht, Edward
 Watkins, Mrs. Charles H.
 Watland, Gerald R. W.
 Watson, Mrs. Charles H.
 Wenham, Mass. Town Hall
 White, Osborn
 White, William C.
 Wilbour, Benjamin Franklin
 Wilbur, Fred A.
 Wilcox, Glenn C.
 Wrege, Charles D.

LAWRENCE WATERS JENKINS

By ERNEST S. DODGE

Longevity is not necessarily synonymous with usefulness in an organization. But when longevity is combined with knowledge, activity, devotion, and a great common sense, the institution can count itself among the fortunate. Lawrence Waters Jenkins was a man of that kind. Few people have contributed more to the collections, and guidance to the work of any historical organization than he to the Essex Institute.

He was born in Salem, December 23, 1872, the son of Charles T. and Lucy (Weston) Jenkins. He prepared for college at Noble's School and received his A.B. from Harvard in 1896. In 1901 he was married in Salem to Arvilla Bray and their three children, Stephen Waters, Dorothy, and Benjamin Gilbert, were born in 1902, 1906, and 1907.

Colonel Jenkins, as he was known to most of his friends, was elected to the Essex Institute in 1895 and had been a member longer than any other living person for some years. He served continuously on the Council from 1905 to 1951, and as a Vice-President from 1926 to 1951. From 1921 for forty years he was Honorary Curator of Manuscripts, a collection in which he took particular pride and interest, and which he was instrumental in enriching many times, and he was a member of the Library and Publications Committee from 1905 until 1960. In the old days when the Institute had field trips, he was a member of the Fields Meetings Committee, and I recall his amusing account of the adventures of that group of men on an expedition to Ship Rock, the great glacial boulder long owned by the Institute, in the rock-strewn woods of West Peabody.

While he bought a house on Locust Street in Danvers (where for many years the Institute's Concord Coach was stored in his barn) a few years after his marriage, he always considered himself a Salemite. He held a lifelong affection for his native city and his knowledge of its people, families, buildings, and history was vast and abiding. As long as I can remember, whenever people wanted to know some obscure detail about the town, they asked Mr. Jenkins and he rarely failed them—they would usually

learn of all that was in print and frequently a great deal that was not. It is doubtful if there was any historical organization in the city with which he was not connected at some time, and at his death he was still a Trustee of the Ropes Memorial and a board member of the Salem Maritime Historical Association. He had been an active member of the pleasant but now defunct Salem Club, Clerk and past Master of the Salem Marine Society, and an officer in the Second Corps Cadets. From 1917 to 1920 he served in the Massachusetts State Guard, retiring as Lieutenant Colonel.

As Director of the Peabody Museum, where he joined the staff as ethnologist in 1900, he constantly worked for cooperation between Salem's two Museums and his efforts still guide the amiable relationships between the two institutions. While his particular genius was as a collector for both Museums, he was also extraordinarily influential in keeping organizational wheels running smoothly. He was the friend of everyone connected with the Museum and the Institute and his friendship was relied upon and his judgment sought. Modest, sincere and steadfast in his relationships, his influence was notable and until the last three or four years, when the inevitable infirmities of age prevented it, he was an active worker and wise counselor in Institute affairs.

He was a member of the Massachusetts Historical Society, the American Antiquarian Society, the Colonial Society of Massachusetts, the Society for the Preservation of New England Antiquities, the New England Historic Genealogical Society, American Anthropological Association, and numerous other organizations.

Lawrence Waters Jenkins died, April 20, 1961, and a lot of knowledge died with him. He will be sorely missed.

NECROLOGY

	<i>Date Elected</i>	<i>Date Deceased</i>
John J. Allen	Sept. 16, 1958	Mar. 15, 1960
James M. Barriskill	Jan. 2, 1951	Apr. 14, 1960
Rev. Samuel Collins Beane	Feb. 8, 1938	May 6, 1961
Mrs. Henry Perkins Benson	June 7, 1920	July 4, 1960
Yves Henry Buhler	May 17, 1955	July 29, 1960
Mrs. James N. Clark	Nov. 8, 1955	Dec. 9, 1960
Mrs. Arthur T. Dalton	Jan. 14, 1936	May 31, 1960
Frederic W. Full	Feb. 13, 1945	June 16, 1960
Col. Lawrence Waters Jenkins	Dec. 2, 1895	Apr. 20, 1961
Mrs. Peer P. Johnson	June 12, 1934	Oct. 26, 1960
Everett L. Lavender	Apr. 10, 1945	Dec. 22, 1960
George P. Mann, Jr.	Feb. 13, 1945	Aug. 1, 1960
Rose Standish Nichols	Mar. 13, 1945	Jan. 27, 1960
Edith Shreve Price	June 11, 1935	Nov. 25, 1960
John A. Remon	Sept. 13, 1938	May 9, 1960
Hon. George Bowman Sears	Jan. 7, 1907	June 14, 1960
Philip Horton Smith	Jan. 5, 1914	June 16, 1960
Robert L. Stuart	Feb. 13, 1945	Mar. 5, 1961
Henry Fitch Wardwell	Apr. 7, 1930	Aug. 1, 1960
Mrs. John G. Waters	Sept. 11, 1951	Oct. 5, 1960



FIG. 1. PAINTED WINDOW SHADE, MASSACHUSETTS, c. 1876. FROM HOUSE IN DANVERS. GIFT OF THE INTERNATIONAL EXPLORATION SOCIETY OF SALEM.



FIG. 2. SIDE CHAIR (ONE OF A PAIR), CHIPPENDALE, MAHOGANY, MASSACHUSETTS, 1770-1785. GIFT OF THE STANLEY AND POLLY STONE FOUNDATION.



FIG. 3. FIREBACK, IRON, ENGLISH OR DUTCH, DATED 1697. GIFT OF MR. AND MRS. WILLARD C. COUSINS.



FIG. 4. COLORED MAP, MANUSCRIPT, SHOWING WEST BEACH AREA, BEVERLY FARMS, MASSACHUSETTS, c. 1860. PURCHASE.



FIG. 5. THREE-PIECE TEA SET, SILVER, MADE BY JONES, BALL & CO., BOSTON, AND PRESENTED TO CAROLINE A. MILLET IN 1852 BY TUCKER AND WILLIAM DALAND. GIFT OF MRS. A. LORING SIEGENER.

Phillips Library



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